Appendix G

Co-Sourced Delivery of Cleaning and Security Services

Comparison of BCC 20/21 outturn position with BWC proposed annual contract price

	Bristol City Council		Bristol Waste Company Proposed				
	Outturn						
	20/21		21/22	22/23	23/24	24/25	25/26
	£'000		£'000	£'000	£'000	£'000	£'000
Cleaning	3,121		3,274	3,134	3,054	2,976	2,900
Security and Cash in Transit	2,565		2,474	2,354	2,294	2,235	2,177
Total Direct Cost	5,686		5,748	5,488	5,348	5,211	5,078
Transitional adjustment			84	28			
Overheads	239		Incl in Direct Costs above				
Traded Services	47						
Total Costs	5,972		5,832	5,516	5,348	5,211	5,078
BWC variance to BCC 20/21 Outturn		21/22	22/23	23/24	24/25	25/26	
			£'000	£'000	£'000	£'000	£'000
Cleaning			(153)	(13)	67	145	221
Security and Cash in Transit			92	212	272	331	388
Total Direct Cost Savings/(Pressure)			(61)	199	339	475	609
Overheads Savings /(Pressure)			202	258	286	286	286
Annual Savings /(Pressure)		141	457	625	761	895	
Cumulative Savings		141	598	1,222	1,984	2,879	

Overhead savings assumed

Overhead Category	Activity	Unit of Measure	Unit	Unit Cost £	Cost Per Annum
HR	Employee and Resourcing Cycle and Payroll	BG8 incl. NI and Pension	20%	31,885	6,37
	HR Consultancy	BG12 incl. NI and Pension	20%	49,993	9,999
	Health and Safety Officer	BG12 incl. NI and Pension	10%	49,993	4,99
	Senior Management Overhead	TP2 incl. NI and Pension	15%	84,318	12,64
	Director Overhead	Director	4%	165,400	6,89
Finance	Financial Management / ad hoc Cash Counting	BG11 incl. NI and Pension	25%	45,719	11,43
IT	Equipment	9x Laptops	9	795	-
	Equipment	8x Workstations	8	1,000	=
	Equipment	10X I Phones	10	600	-
	Equipment	8X Basic Mobile	8	500	-
	Licencing	17x User	17	344.02	5,84
	Resourcing	Technical Support	5%	41,149	2,05
	Telecom	Call Charges	18	180	3,24
Admin Business Support	Admin and invoicing management	BG6 incl. NI and Pension	60%	25,941	15,56
	Admin and invoicing management	BG7 incl. NI and Pension	30%	27,602	8,28
Procurement	Contract tender exercises / management /DD	BG13 incl. NI and Pension	1.03	55,385	57,31
	Contract Advice	TP1 incl. NI and Pension	0.24	88,148	21,07
Legal				=	-
Premises Costs	Rent for unit 5 &6 at Brunel lock	Rent	1.00	39,532	39,53
	Rates payable on unit 5&6 at Brunel lock	NNDR	1.00	13,870	13,87
	Repair and maintenance of premises	G&M of unit 5&6 at brunel lock	1.00	6,440	6,44
	Utilities meter reading	Electricity	1.00	12,784	12,78
	Utilities meter reading	Water	1.00	918	91
Total Overhead costs					239,269